Canadian Architechtural Licensing Authorities

CALA 2013 Practice Survey, Provincial Segmentation: Manitoba

Prepared by Framework Partners Inc.

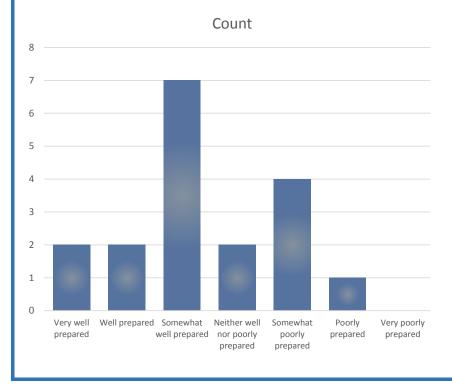
November, 2013

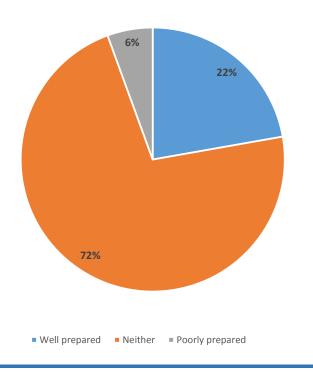
Framework

Please indicate how well or poorly the recent graduates (in the last 2-3 years) or interns your firm has hired are prepared for internship in general.

Response	Count	Abs %	Rela %	Cumu %	Rank
Very well prepared	2	11%	11%	11%	3
2 Well prepared	2	11%	11%	22%	3
3 Somewhat well prepared	7	39%	39%	61%	1
4 Neither well nor poorly prepared	2	11%	11%	72%	3
5 Somewhat poorly prepared	4	22%	22%	94%	2
6 Poorly prepared	1	6%	6%	100%	6
7 Very poorly prepared	0	ο%	ο%	100%	7
8 Don't know / not applicable	0	ο%			
No Response	0	ο%			
Total	18	100%			

Selected Key Statsistics	
Central Tendency	
Mean	3.2
Median	3.0
Mode	3.0
Dispersion	
St.Dev	1.4
Performance	
Score	64%
Top Two	33%

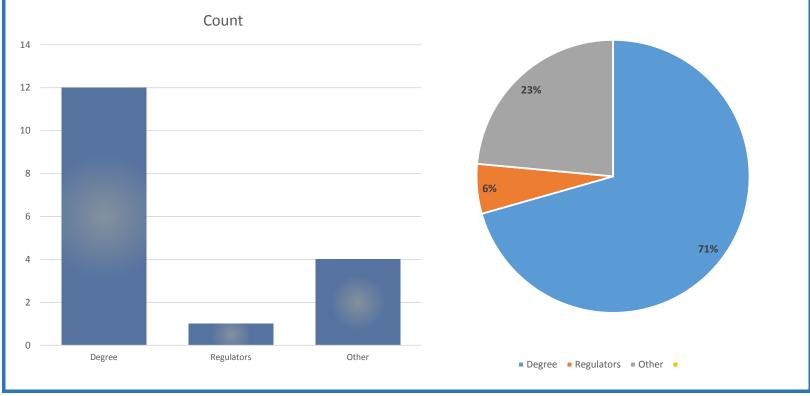




CALA 2013 Practice Survey, Provincial Segmentation: Manitoba Please indicate how much better or worse prepared the graduates or Interns you have hired are compared with those hired five years ago. Rela % Cumu % Selected Key Statsistics Response Abs % Rank Count Much better prepared 0 ο% 0% 0% 5 **Central Tendency** 2 Better prepared 6% 6% 6% Mean 3.8 1 4 3 Somewhat better prepared 18% 24% Median 17% 3 2 4.0 4 They are the same 61% 65% 88% Mode 11 1 4.0 5 Somewhat worse prepared Dispersion 11% 12% 100% 2 3 6 Worse prepared 0% 100% St.Dev 0 0% 0.7 7 Very worse prepared ο% 0% Performance 100% 0 5 8 I do not know / not applicable Score 6% 53% 1 No Response 0% Top Two 6% 0 18 Total 100% Count 0% 94% Much better Better Somewhat They are the Somewhat Very worse Worse prepared prepared better same worse prepared prepared prepared prepared ■ Better prepared ■ Neither ■ Worse prepared

With respect to the content areas above where you indicated that graduates or Interns were inadequately prepared for entry into the profession, please indicate whether these are areas better covered by the degree program or whether they should be covered somewhere else.

Response	Count	Abs %	Rela %	Cumu %	Rank
1the architectural degree program	12	67%	71%	71%	1
2architectural regulators	1	6%	6%	76%	3
3 Other (Please specify)	4	22%	24%	100%	2
4 Don't know / not applicable	1	6%			
No Response	0	ο%			
Total	18	100%			



CALA 2013 Practice Survey, Provincial Segmentation: Manitoba What year was your practice formed? Rela % Cumu % **Selected Stats** Count Abs % Rank Response Average 1 5 years or less in business 11% 11% 11% 2 3 23.3 **2** 6-10 years in business 11% 11% 22% Median 18.0 3 3 11-20 years in business 6 33% 33% 56% Mode 5.0 1 4 21-50 years in business 6 89% Std. Dev. 33% 33% 1 15.9 5 More than 50 years in business Min 11% 11% 2 100% 3 5.0 No Response Max ο% 60.0 0 Total 18 100% Count Count ——Gen Sat 11% 3000% 11% 2500% 2000% 33% 1500% 1000% 34% 500% 5 years or less in business ■ 6-10 years in business 6-10 years in 11-20 years in 21-50 years in More than 50 5 years or less in business business business business years in ■ 11-20 years in business 21-50 years in business business More than 50 years in business

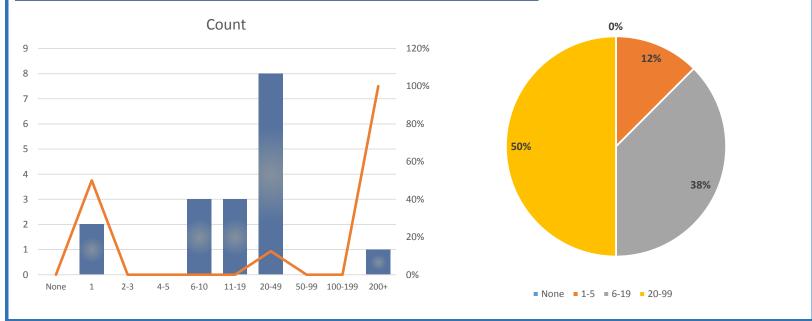
CALA 2013 Practice Survey, Provincial Segmentation: Manitoba What type of practice is it? Cumu % Rank Response Count Abs % Rela % Architectural Practice 94% 94% 94% 1 17 2 Architectural/engineering Practice 6% 6% 100% 1 2 3 Other 0% 0% 0 100% 3 No Response ο% 0 Total 18 100% Count 0% Count ——Gen Sat 6% 18 120% 16 100% 12 80% 10 60% 40% 20% 94% 0% Architectural Practice Architectural/engineering Other Practice Architectural/engineering Practice Other Architectural Practice

CALA 2013 Practice Survey, Provincial Segmentation: Manitoba What is your form of practice? Cumu % Response Count Abs % Rela % Rank Sole Proprietorship 17% 17% 17% 2 3 2 Partnership 17% 17% 33% 3 2 3 Corporation (Single Owner) 17% 50% 17% 2 4 Corporation (Multiple Owners) 33% 33% 83% 1 5 Partnership of Corporations 17% 17% 100% 3 2 6 Other (Please specify) ο% ο% 6 100% 0 No Response 0% 0 Total 18 100% Count 0% Count ——Gen Sat 35% 17% 30% 25% 50% 20% 15% 3 33% 2 10% 5% Proprietorship Partnership Other Corporation Corporation Part. Of Corp. (SO) (MO) Proprietorship = Partnership = Corporation = Other

CALA 2013 Practice Survey, Provincial Segmentation: Manitoba Where is your practice's primary business office located? Abs % Cumu % Response Count Rela % Rank 1 Home office 6% 6% 6% 1 2 2 Outside your home 94% 94% 17 100% 1 No Response ο% Total 18 100% Count 18 16 14 12 94% Home office Outside your home ■ Home office ■ Outside your home

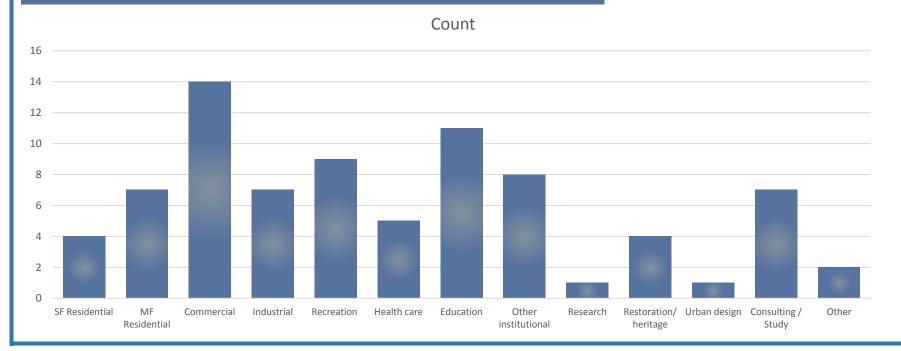
How many employees work at your organization? Please include principals, directors and employees in this total. Do not include employees outside of Canada if you have offices in other countries.

Response	Count	Abs %	Rela %	Cumu %	Rank
Self-employed (No employees)	0	ο%	ο%	0%	7
2 1 employee	2	11%	12%	12%	4
3 2 – 3 employees	0	ο%	ο%	12%	7
4 4 – 5 employees	0	ο%	ο%	12%	7
5 6 – 10 employees	3	17%	18%	29%	2
6 11 -19 employees	3	17%	18%	47%	2
7 20-49 employees	8	44%	47%	94%	1
8 50-99 employees	0	ο%	ο%	94%	7
9 100-199 employees	0	ο%	ο%	94%	7
10 200 employees or more	1	6%	6%	100%	5
11 I do not know / not applicable	1	6%			
No Response	0	ο%			
Total	18	100%			



Please indicate the practice's primary (more than 5% of Gross revenue) types of work. Please check all that apply.

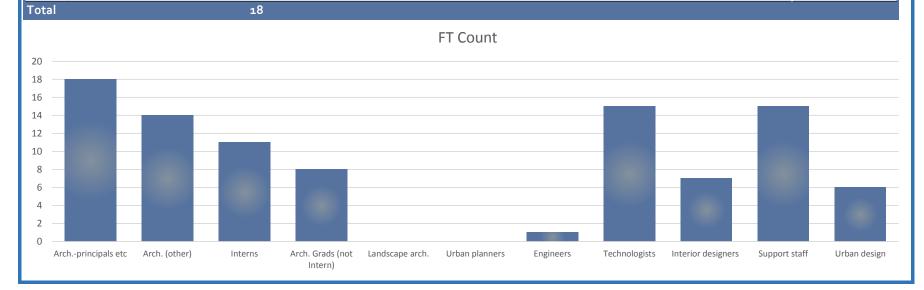
Response	Count	Abs %	Rela %	Rank
Residential single family housing	4	22%	22%	9
2 Multiple family housing	7	39%	39%	5
3 Commercial – office / retail	14	78%	78%	1
4 Industrial	7	39%	39%	5
5 Recreation	9	50%	50%	3
6 Health care	5	28%	28%	8
7 Education	11	61%	61%	2
Other institutional (e.g., airports,	8	06	06	,
prisons, churches, civic buildings)	0	44%	44%	4
9 Research	1	6%	6%	11
10 Restoration/heritage	4	22%	22%	9
11 Urban design	1	6%	6%	11
12 Consulting / Study	7	39%	39%	5
13 Other (Please specify)	2	11%		
No Response	0	ο%		
Total	18	100%		



CALA 2013 Practice Survey, Provincial Segmentation: Manitoba Please indicate if your practice has staff other than yourself. Response Cumu % Count Abs % Rela % Rank 1 Yes, my practice has staff other than myself 18 100% 100% 100% 1 2 No, my practice does not have staff other than myself 0% 0% 0 100% 2 3 I don't know / Not applicable 0% 0 No Response 0% 0 Total 18 100% Count 0% 20 100% Yes No ■ Yes ■ No

Please indicate how many staff, by position, you have at the present time in your practice

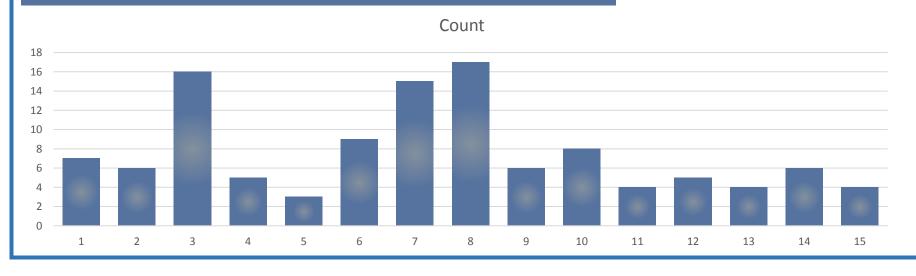
Response	N	one	FI	Γ Employe	ees	P.	T Employe	ees	Cont	ract Empl	oyees	To	otals
	#	%	#	Ave	%	#	Ave	%	#	Ave	%	#	%
Architects-principals / shareholders / officers / directors	0	ο%	18	2.7	95%	1	1.0	5%			0%	19	100%
Architects-not principals / shareholders / officers	1	6%	14	3.7	88%			0%	1	2.0	6%	16	100%
3 Interns	3	20%	11	2.8	73%	1	1.0	7%			ο%	15	100%
Architectural Graduate (not Intern)	0	0%	8	3.0	89%			0%	1	1.0	11%	9	100%
5 Landscape architects	4	100%			ο%			ο%			ο%	4	100%
6 Urban planners	4	100%			ο%			ο%			ο%	4	100%
7 Engineers	4	67%	1	95.0	17%			ο%	1	1.0	17%	6	100%
8 Technologists/technicians	1	6%	15	8.1	83%			ο%	2	2.5	11%	18	100%
9 Interior designers	1	9%	7	7.1	64%	2	2.0	18%	1	1.0	9%	11	100%
10 Support staff	0	ο%	15	2.3	83%	2	1.5	11%	1	1.0	6%	18	100%
11 Other	0	ο%	6	2.2	100%			о%			ο%	6	100%
No Response	0												



CALA 2013 Practice Survey, Provincial Segmentation: Manitoba Please indicate the number of interns or recent architectural graduates that your firm has hired in the past five years Response Count Rela % Cumu % Rank Abs % Our firm does not hire interns or ο% 0% ο% 0 5 recent architectural graduate **2** One ο% ο% ο% 5 3 Two 22% 22% 22% 2 44% 4 Three 22% 22% 2 5 Four 17% 17% 61% 4 6 Five or more 39% 39% 100% 1 7 Don't know / not applicable ο% No Response 0 ο% Total 18 100% Count 0% 0% Count ——Gen Sat 30% 22% 25% 39% 20% 15% 10% 5% One None Two Three Four Five or more ■ None ■ One ■ Two ■ Three ■ Four ■ Five or more

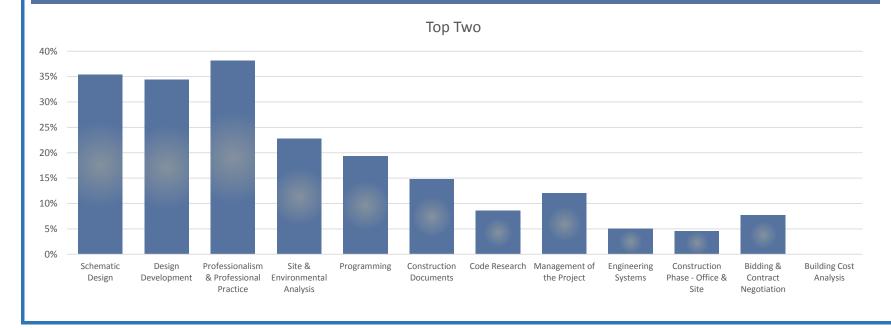
Please indicate which of the following skills you look for when hiring an intern or recent architectural graduate (please check all that apply).

Response	Count	Abs %	Rela %	Rank
1 Programming	4	22%	22%	6
2 Site and environmental analysis	3	17%	17%	7
3 Schematic design	13	72%	72%	2
4 Engineering system coordination	2	11%	11%	10
5 Building cost analysis	0	ο%	o%	15
6 Code research	6	33%	33%	4
7 Design development	12	67%	67%	3
8 Construction documents	14	78%	78%	1
9 Specifications and material research	3	17%	17%	7
10 Document checking and coordination	5	28%	28%	5
11 Bidding and Contract Negotiation	1	6%	6%	12
12 Construction Phase - Office	2	11%	11%	10
13 Construction Phase - Site	1	6%	6%	12
14 Project Management	3	17%	17%	7
15 Office Management	1	6%	6%	12
16 All of these	3	17%	17%	
17 None of these	0	0%		
18 Other	5	28%	28%	
19 DNKW	0	0%		
No Response	0	ο%		
Total	18	100%		



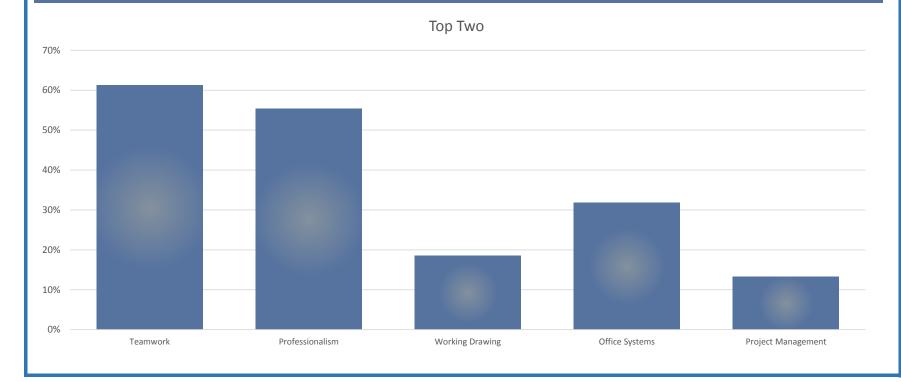
Please rate how well or poorly your firm's most recently hired intern or recent graduate's education prepared them for entry into the profession as an intern in each of the following content areas:

Response	Mean	Median	Mode	St. Dev	Score	Top Two	Rank
Schematic Design	2.8	2.9	3.5	1.0	69%	35%	2
2 Design Development	2.8	2.9	2.9	1.1	70%	34%	3
3 Professionalism & Professional Practic	3.1	2.9	2.8	1.5	64%	38%	1
4 Site & Environmental Analysis	3.5	3.1		1.5	58%	23%	4
5 Programming	3.6	3.3	3.0	1.8	56%	19%	5
6 Construction Documents	4.1	4.0	3.6	1.5	49%	15%	6
7 Code Research	4.4	4.6	4.7	1.6	43%	9%	8
8 Management of the Project	4.6	4.5	4.5	1.8	40%	12%	7
9 Engineering Systems	4.5	4.5	4.5	1.4	42%	5%	10
10 Construction Phase - Office & Site	4.8	4.6		1.7	36%	5%	11
11 Bidding & Contract Negotiation	5.0	5.1		1.6	33%	8%	9
12 Building Cost Analysis	4.9	5.2	5.0	1.3	35%	0%	12



Please rate how well or poorly your firm's most recently hired intern or recent graduate's education prepared them for entry into the profession as an intern in each of the following areas:

Response	Mean	Median	Mode	St. Dev	Score	Top Two	Rank
1 Teamwork	2.3	2.0	2.3	1.0	78%	61%	1
2 Professionalism	2.3	2.0	1.5	1.1	78%	55%	2
3 Working Drawing	3.9	3.9	4.0	1.7	51%	18%	4
4 Office Systems	3.5	3.5	3.4	1.7	58%	32%	3
5 Project Management	4.2	4.4	3.8	1.6	46%	13%	5



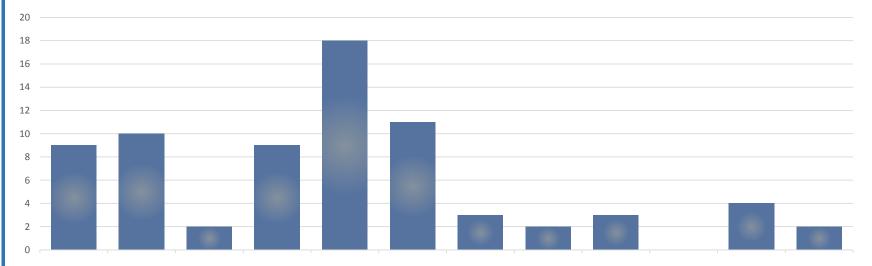
CALA 2013 Practice Survey, Provincial Segmentation: Manitoba Importance versus Performance Importance Performance Delta Area Rank Rank Programming 6 8 -2 2 Site and environmental analysis 7 7 0 3 Schematic design 2 4 -2 4 Engineering system coordination 10 15 -5 5 Building cost analysis 15 17 -2 6 Code research 4 13 -9 7 Design development 3 5 -2 8 Construction documents 1 10 -9 9 Specifications and material research 7 7 11 Document checking and coordination 5 5 11 12 Bidding and Contract Negotiation 12 12 12 13 Construction Phase - Office 16 -6 10 14 Construction Phase - Site 12 16 -4 15 Project Management 7 11 -4 **16** Office Management 12 12 16 17 Teamwork 1 -1 17 **18** Professionalism 2 -2 19 Professionalism & Professional Practice 3 -3 20 Working drawings 9 -9 21 Management of the Project 12 -12 22 Office Systems 6 -6

CALA 2013 Practice Survey, Provincial Segmentation: Manitoba In what circumstances do you hire Interns? Please check all that apply. [Through an annual hiring program] Count Abs % Rela % Response Rank 1 Through an annual hiring program 0% ο% 0 3 2 Only when we have a need for them 16 89% 89% 1 **3** Other (please specify) 2 11% 11% 2 4 Don't know / not applicable 0% 0 No Response 0% Total 18 100% Count 18 16 14 10 Other Annual Need

Which regulators does your firm deal with? Please check all that apply. [Architectural Institute of British Columbia]

Response	Count	Abs %	Rela %	Rank
Architectural Institute of British Columbia	9	50%	50%	4
2 Alberta Association of Architects	10	56%	56%	3
3 Northwest Territories Association of Architects	2	11%	11%	9
4 Saskatchewan Association of Architects	9	50%	50%	4
5 Manitoba Association of Architects	18	100%	100%	1
6 Ontario Association of Architects	11	61%	61%	2
7 Ordre des architectes du Québec	3	17%	17%	7
Architects' Association of New Brunswick/Association des	2	11%	11%	
architectes du Nouveau- Brunswick	2	1190	1190	9
Nova Scotia Association of Architects	3	17%	17%	7
10 Architects' Association of Prince Edward Island	0	ο%	0%	12
11 Newfoundland & Labrador Association of Architects	4	22%	22%	6
12 Other (please specify):	2	11%	11%	9
13 Don't know / not applicable	0	ο%		
No Response	0	ο%		
Total	18	100%		

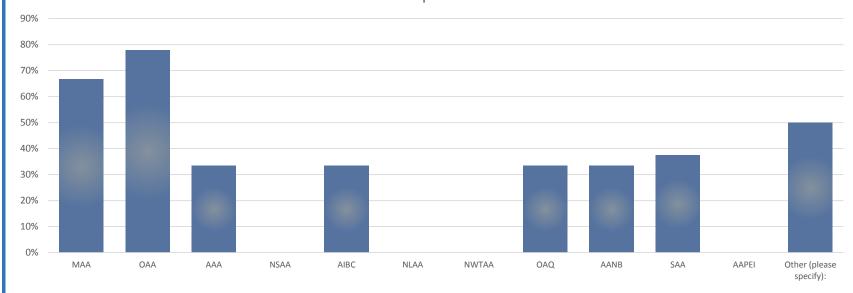




Please indicate your firm's satisfaction with programs and services offered by your architectural regulator.

Response	Mean	Median	Mode	St. Dev	Score	Top Two	Rank
1 MAA	3.4	3	3	1.2	60%	67%	2
2 OAA	3.3	3	3	0.9	63%	78%	1
3 AAA	4.1	5	5	1.2	48%	33%	5
4 NSAA	5.0	5			33%	ο%	9
5 AIBC	4.8	5	5	1.6	38%	33%	5
6 NLAA							9
7 NWTAA	5.0	5	5	0.0	33%	o%	9
8 OAQ	4.3	4		1.5	44%	33%	5
g AANB	4.3	4		1.5	44%	33%	5
10 SAA	3.9	5	5	1.5	52%	38%	4
11 AAPEI	4.0	4			50%	ο%	9
12 Other (please specify):	3.0	3			67%	50%	3

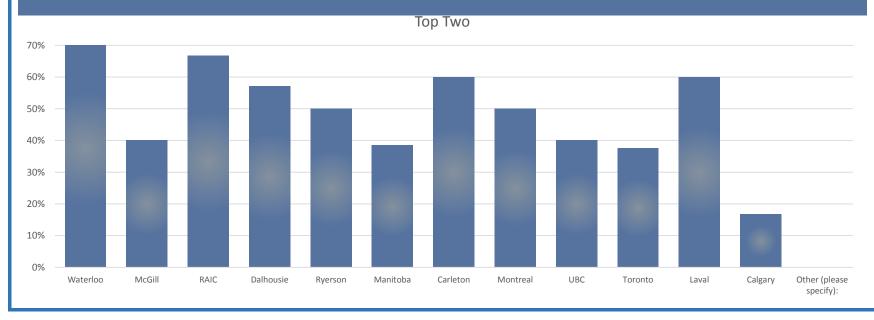




CALA 2013 Practice Survey, Provincial Segmentation: Manitoba From which Canadian schools has your firm hired interns or architectural graduates from in the past five years? Please check all that apply. Abs % Rela % Response Count Rank 1 Carleton University 3 17% 18% 8 39% 2 Dalhousie University 41% 2 7 3 McGill University 24% 22% 4 4 Ryerson University 18% 17% 8 3 5 Université de Montréal 6% 6% 13 6 Université Laval 8 17% 18% 3 7 University of British Columbia 8 17% 18% 3 8 University of Calgary 28% 5 29% 3 9 University of Manitoba 61% 65% 11 1 **10** University of Toronto 22% 24% 4 4 11 University of Waterloo 2 11% 12% 12 12 RAIC Syllabus Program 22% 24% 13 Other (please specify): 22% 24% 4 14 Don't know / not applicable 6% No Response ο% 0 Total 100% Count 12 10

Please indicate your firm's satisfaction with the graduates from each of the following universities in terms of your expectations of skill and knowledge level required for entering work in an architectural practice.

Response	Mean	Median	Mode	St. Dev	Score	Top Two	Rank
1 Waterloo	3.0	3	3	0.8	67%	75%	1
2 McGill	3.0	3	4	1.2	67%	40%	8
3 RAIC	3.2	3	2	1.2	64%	67%	2
4 Dalhousie	3.5	3	2	2.1	58%	57%	5
5 Ryerson	3.3	3	2	1.5	63%	50%	6
6 Manitoba	4.0	4	2	1.8	50%	38%	10
7 Carleton	3.0	3	3	0.8	67%	60%	3
8 Montreal	3.5	4		1.3	58%	50%	6
g UBC	3⋅3	3	2	1.5	63%	40%	8
10 Toronto	3.8	4	4	1.6	53%	38%	11
11 Laval	3.2	3	2	1.3	63%	60%	3
12 Calgary	4.4	4	4	1.8	43%	17%	12
13 Other (please specify):	4.0	4			50%	0%	13



CALA 2013 Practice Survey, Provincial Segmentation: Manitoba On average, for how many years do Interns stay with your firm? Abs % Rela % Cumu % Rank Response Count 1 Less than a year 1 6% 7% 7% 5 2 One year 7% 6% 13% 1 5 3 Two years 13% 11% 27% 2 3 4 Three years 22% 27% 53% 4 1 **5** Four years 13% 67% 2 11% **6** Five years 6% 7% 73% 1 5 **7** More than five years 22% 27% 100% 8 Don't know / not applicable 17% No Response ο% 0 Total 18 100% Count 13% Less than a 1 year 2 years 3 years 4 years 5 years More than 5 50-99 Less than a year 1 2 3 4 5 More than 5